

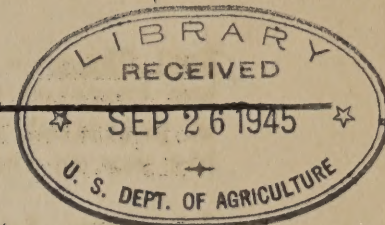
AAA

Conference No.

# CONFERENCE NEWS

1. 42  
N76Aa

## NORTHEAST REGION



Vol. 1

WEDNESDAY, DECEMBER 4, 1940

No. 1

Another big daily with "all the news printed to fit" makes its debut among the newspapers in New York City. Its circulation is 500 (add your own ciphers) and it is expected eventually to reach into homes in the nine northeastern states. It is presented in this tabloid form in line with the trend in newspaper makeup, and because the editors figure the amount of news they can get won't need more than three or four pages anyway. The paper's chief mission on earth is to give you, as conference delegates and guests, additional information to that found on your program as to Who's Who and What's What. It does not expect to become famous, but hopes it will not become infamous.

A name for this sheet was a problem. Among the suggestions received appeared: Barbizon-Blurps, Barbizon-Bubbings, and Barbizon-Blabs. Other suggestions were even less complimentary. However, we had to have something orthodox about the paper...so we decided to have it in the name.

But what's in a name...just look at the list of much more important names appearing on the Conference Program. Let's look at the names on...

### TODAY'S PROGRAM

Carl G. Wooster, for example...You know that he's chairman of the New York State Committee...and maybe you know that he's chairman of the Regional AAA Committee and as such insisted on presiding at this conference...but did you know that he runs quite a farm just east of Rochester, N. Y.? What do you think about a man who talks of apples in hundreds of acres and does the same thing about cherries...and then, on the side, has about 100 head of extremely high-bred Holsteins? There's no doubt about it...he's really quite a fellow. He's president of most everything in sight - Holstein breeders, cherry growers, 4-H's and the Union Hill Voluntary and Defunct Fire Department.

And look at the next name on the list...Ralph Graham...did you know that he has a big dairy and poultry farm in the Merrimack Valley in New Hampshire? Ralph's working there...when he isn't serving as Chairman of the State AAA Committee...or as President of Eastern States Farmers' Exchange...or as a Director of the Federal Land Bank of Springfield. And here's something else you didn't know...you'll see some of his cows and his pasture in the Northeast movie which is coming out soon (we hope!).



And now for the low-down on

#### THE SPEAKERS

Karl Olsen - Consumer Advisory Council, National Defense Commission, has traveled through Europe, Latin America, and the East as a student of political economy and social and economic problems. He has worked his way up from a North Dakota farm.

John Hamm is first assistant to Leon Henderson, being Deputy Commissioner of the Price Stabilization Division of the National Defense Advisory Commission. He has served the government for several years as an economist, and has the reputation of having the real low-down.

Eric Englund has been an outstanding figure in the Bureau of Agricultural Economics for many years and is now Assistant Chief of that Bureau - and that's the greatest statistical and economic service agency that any industry has in any country in the world.

David Meeker, principal agricultural economist with the BAE, specializes on the Farm Program. He is the liason officer between the Department of Agriculture and the National Defense Commission. Dave is really where history is being made these days.

Howard B. Boyd was at one time Assistant Director of the Northeast Region. At present he is Director of the Division of Special Programs. He is rated as having one of the keenest minds in the country.

#### REGIONAL REPRESENTATIVES

We are honored by the attendance at this conference of several representatives of other regions. We welcome them and hope their visit with us will be a pleasant one.

The North Central Region is represented by Harry N. Schooler, Director of the Division, and by Charles W. Stickney from Minnesota. Mr. Schooler is a rancher and farmer from South Dakota who has served in local, State and Regional administration of the AAA Farm Program since 1933. He has the honor of having directly succeeded Secretary Claude R. Wickard as Director of the North Central Division. Mr. Stickney is chairman of the Minnesota State AAA Committee and operates a general farm about 50 miles from the Twin Cities. He is a corn-hog farmer and also grows grain and has a herd of dairy cows.

The East Central Region is represented by A. A. Deakins from Tennessee and Robert S. Reed from the Washington office. Mr. Deakins is chairman of the Tennessee State committee and operates a 700-acre general farm in East Tennessee. He has dairy cattle and raises wheat, tobacco and other crops. Mr. Reed is Chief of the Program Operations section of the East Central Division and comes from Kentucky.



The Western Region also has two representatives, Gus Geissler from North Dakota and Harold E. Schwartz from the Regional Office. Mr. Geissler was born and raised on the 1900 acre grain and livestock farm he now operates. He has 1200 acres of cropland, 500 acres of it in wheat. Mr. Geissler worked his way up from community committeeman to his present position as member of the North Dakota State AAA Committee. Mr. Schwartz is head of the Program Operations Section of the Western Region.

The Southern Region is represented by Thos. L. Ayres, a native of North Carolina and Chief of the Program Operations Section for the Division. Mr. Ayres has attended other Northeast conferences and we are glad to see him again.

#### MAY WE PRESENT THE LADIES?

We are especially fortunate this year in having the assistance of five capable young women from the Washington office. Miss Inez Seastrand and Miss Burnita O'Day have charge of general conference work; Miss Lilly Frankel and Mrs. Vesta Y. Savonis will record the proceedings at the general sessions; and Mrs. Virginia Lyle will be at the Information Desk to provide general information, information on special tours in New York City and information on travel forms and vouchers. Their work will keep them fully occupied evenings.

#### OUR REGIONAL COMMITTEE

Our Regional AAA Committee, composed of the chairmen of the State Committees of the nine states in the Northeast Region, appear in a panel discussion today. Carl Wooster and Ralph Graham are mentioned on the front page of this issue, but today's panel will demonstrate that the other members are equally important men. Fred Nutter of Maine is a prominent canning crop, dairy and potato farmer, Will Sinclair produces fluid milk and maple syrup in Vermont and is one of the cooperative leaders of that State, Charlie Jordan is a specialized dairy farmer selling retail milk and is president of the Massachusetts Farm Bureau, and Jacob Menzi has vegetables and dairy cows on his Rhode Island farm and is active in farm credit and cooperative work. Julian Thayer has made his way up the hard way - from farm hand to owner of a successful dairy and poultry farm, Charlie Collins of New Jersey has a large scale fruit and vegetable farm near Philadelphia, and Jim Walker runs a dairy and general farm in southwestern Pennsylvania in addition to being the administrative head of the AAA organization in that State.

#### NIGHT LIFE IN NEW YORK

Information on tours and special events can be secured from Mrs. Lyle at the Information Desk. Special rates have been arranged for tours to Chinatown, Rockefeller Center, Radio City and for city tours. A limited number of passes are available to the Cavalcade of America radio broadcast this evening and to Fred Waring broadcasts tonight at 9:30 p.m., tomorrow night at 11:00 p.m., and Friday night at 7:00 p.m. Mrs. Lyle also has a very limited number of passes to sessions of the Night Court tonight and tomorrow night.



MEMORANDUM FOR THE ATTORNEY GENERAL  
The following report was received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.  
The Department of Agriculture, Bureau of Plant Industry, Washington, D. C., has received information from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910, that the following information was received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.

The following report was received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.  
The Department of Agriculture, Bureau of Plant Industry, Washington, D. C., has received information from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910, that the following information was received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.

### MAY 10 1910 THE LATEST

We are especially interested in the fact that the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., has received information from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910, that the following information was received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.

### OUR NATIONAL COUNCIL

The Department of Agriculture, Bureau of Plant Industry, Washington, D. C., has received information from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910, that the following information was received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.

### THE LATEST IN NEW YORK

Information on the latest in New York is being received from the Department of Agriculture, Bureau of Plant Industry, Washington, D. C., dated May 1, 1910.

1.42  
N76Aa  
v.1, no.2

AAA

# CONFERENCE NEWS

## NORTHEAST REGION

VOL. I . . . December 5, 1940

LIBRARY  
RECEIVED

★ FEB 27 1941 ★

U.S. Department of Agriculture  
No. 2

The Conference News extends a welcoming hand to the following:  
County Agricultural Agents and Assistant Agricultural Agents who were  
in attendance yesterday at the Regional Conference. We expect and hope  
we'll have several additional agents visit us today.

Vermont -- Frank Jones, Gordon Gates, R. C. McWilliams,  
T. H. Blow.

New Hampshire -- Royal W. Smith, Ed Holden, J. A. Purington.

Maine -- M. Stetson Smith, Ray Lovejoy, W. S. Rowe.

New York -- A. L. Shepard, Robert Faote, Henry Paige, Clarence  
Denton, Oscar Sellers, Russ Cary, Clarence Johnson,  
William Moore, Lacey Woodward, Fred Morris, Mike  
Buckley, Herb Davis.

New Jersey -- W. P. Watson, Chas. H. Gould, R. E. Harmon,  
E. M. Babbitt, Erley G. Bowen, H. C. Bidlac, L. B.  
Williams, Fred D. Asmund.

Connecticut -- L. M. Chapman, W. R. Harris, Stanley Gaunt,  
Phillips Dean, Roy Norcross, W. J. Brown, Raymond Wing.

Rhode Island -- W. H. Wood, G. C. Gunn, Merrill Abbey.

Massachusetts -- J. T. Brown, H. A. Brown, Allen Leland, F. A.  
Stogsborg, E. M. Ricker.



WE HAVE WITH US TODAY:



"Bob" Montgomery, the inspiring breeze from the Southwest, is no stranger to the Northeast. He has fascinated us before and we're rarin' to hear him again. Bob grew up on the range and developed into a successful business man as well as one of the foremost economists in the country.

Cris Wells, the "National walking and talking encyclopedia on the facts of the farm program", grew up on a ranch in New Mexico but has spent practically all his working life in the BAE. He is one of those economists who knows something about everything.



## TODAY'S PANEL DISCUSSION

Industry, Labor and Agriculture... what a team for national defense. We're glad to have the opportunity of seeing them in action.

Industry will be represented in today's discussion by James W. Hook of New Haven, Conn. Mr. Hook is a nationally known engineer and industrialist who has served on important national committees under both President Hoover and President Roosevelt.

Labor is represented by Mrs. Julia O'Connor, New York City organizer for the American Federation of Labor.

The farmer representative is Warren Whittier of Pennsylvania... a Boston boy who graduated from Harvard, did graduate work at Mass. State, and became a national authority on animal breeding. He has a fine herd of Guernseys on his farm in Eastern Pennsylvania and travels extensively as an animal breeding consultant. He was formerly chairman of the Pennsylvania State AAA Committee, and one of his present positions is that of Agricultural Representative on the Philadelphia Federal Reserve Board.

Dr. Montgomery and Mr. Wells will complete the panel.

## CONFERENCE COMMITTEES

### Adjustment of Production

Shaun Kelly, Chairman, Richmond, Mass., a lawyer-farmer. Dairyman in Western Massachusetts. Has been a member of the State committee for many years. Other members are: O. R. Hallen, Rhode Island, J. S. Wickham, N. Y., D. K. McLeod, N. H., F. P. Hagan, Mo., C. A. Kulp, Pa., J. A. Blackeslee, N. J., G. H. Bahlr, Conn., and M. M. Miller, Vt.

### Conservation

E. Francis Branon, Chairman, Fairfield, Vt. dairy farmer; owner of 3000 maple sugar trees. Claims that his 10 children represent a larger family than that of any other committeeman at the Conference. Frank says that if he has any rivals, he wants to know about it. Long, rangy, slow-talking and fast thinking, Mr. Branon has been called a "Vermont Will Rogers." Other members of this committee are: C. L. Slayton, N.H., E. L. Carr, R. I., J. C. Ewart, N. J., R. H. Boothby, Mo., D. J. Minor, Conn., D. L. Fulkman, Pa., E. G. Post, N. Y., and Warren Ide, Mass.

### Quotas, Loans, Market Agreements, etc.

Frank Hussey, Chairman, Presque Isle, Maine, Big seed potato grower... about 300-400 acres. Potato shipper. Is an authority on geography for he proved to Texas committeemen (to their financial embarrassment) that



Aroostock county is larger than any county in Texas. This experience places him as one of the only known Northeast committeeman who has made a real profit out of these Conferences. He is a member of the potato firm of Chas. E. Hussey & Sons, Inc. and travels extensively as their sales representative. Other members: A. C. Bardwell, Mass., L. A. Chapin, N. Y., K. S. Roberts, N. J., H. F. Joy, Conn., C. A. Zehner, Pa., A. H. Fletcher, N. H., D. M. Smith, Vt., and W. C. Gustafson, R. I.

#### Expanding the Market

Paul Sargeant, Chairman, Candia, N. H. - dairy farmer, director and vice-president of Concord P.C.A., treasurer of Manchester Dairy System. He grew up in a banker family, but chose farming as a profession. He represents the business point of view at its best in the field of agriculture. Other members are: H. F. Thompson, Mass., W. J. Ricker, Mo., N. C. Mullen, Pa., A. W. Powsor, R. I., E. H. Horton, Conn., G. D. Bailey, Vt., V. S. Cator, N. Y., H. W. Voorhees, N. J., and F. G. Talmage, N. Y.

#### Protection from Increasing Costs

Ralph DeWolfe, Chairman, Oneida, N. Y. - An Ohio boy who migrated to New York and became a successful dairyman. Ralph keeps fine looking Holsteins on his farm east of Syracuse. Other members are: F. Verrill, Mass., R. Elliott, Mo., Clyde Klouser, Pa., Howard Turner, N. H., E. W. Skilton, Conn., G. N. Baldwin, Vt., T. H. Dilts, N. J., and G. M. Madison, R. I.

#### Agriculture and National Defense

George W. Schuler, Chairman, Fleetwood, Pa. - outstanding State Grange leader; State F.S.A. committeeman. "The voice of the Pennsylvania Dutch." George is a substantial and very sound farmer in that area in Eastern Pennsylvania which is known as one of the most thrifty farming sections in the world. Other members: M. G. Gray, Mass., Mr. Wells, N. Y., W. G. Beebe, Vt., E. C. Smith, Mo., A. E. Houston, N. H., T. Schreiber, Conn., and W. Oertel.

#### INVITATION TO MACY'S

At the suggestion of Mr. William Byrd, formerly Executive Assistant of the AAA, Macy's is extending the Convention a cordial invitation to make "behind the scenes" tours of the store.

These tours are conducted daily at 11:00 A.M., 2:00 and 4:30 P.M., and take an hour. Some of the highspots are the Hospital, Bureau of Standards, and Delivery Department.

Those interested should go to the Personal Shopping Department on the second floor.



AAA

D. Newby

exp. 2. **CONFERENCE NEWS**

**NORTHEAST REGION**

---

No. 3



**A. W. MANCHESTER**

"The moving spirit of this convention and of all Northeast meetings he attends. The entire northeast has come to depend on him for advice and guidance. We offer this as a tribute to the man whom the AAA farmers of the Northeast have come to revere".

Carl Wooster,  
New York







## HITTING THE HIGHSPTS

"National Defense is the most vital matter before the American people today. All our thinking, all our activities, revolve about that focal point.

"We are quite ready, as a Nation, to pledge, once more, 'our lives, our property, and our sacred honor' to defense.

"We are defending America--Old Glory--The United States--the American way of life--democracy. Of course. But just what is this American way of life--this democracy--that we are willing to defend with everything we have and are?

"If anything, worth our supreme effort, it is a philosophy of life--a theory of the way human society should be organized and operated.

"In social terms: We want a society in which every individual has a free and equal opportunity to develop his own talents to the utmost, and to use his talents for his own satisfaction and the satisfaction of his fellows.

"In economic terms: We want every man to have an opportunity to work, at the sort of jobs he likes, and to enjoy the fruits of his own labor. We want the peace standard of living possible for all people. We want our lands, our labor and our technology to be employed in producing goods for all of us to use and enjoy. Jefferson said: the greatest good to the greatest number.

"And we want individual enjoyment of goods to be related as closely as possible to that individual's contribution to the common effort in producing those goods."

---Prof. Robert Montgomery,  
Professor of Economics,  
University of Texas.

-----

"Employment, of course, is the crux of the whole problem--the crux of the consumption problem, the crux of the unity problem. When payrolls are flowing and people are working, we get a measure of prosperity and happiness. We are getting it now on the dismal prospect of preparation for war. But we are getting it.....

"I think we are in a state of rather fine spiritual unity in this country. I see on the part of business and industry a mood of acceptance of labor organization, per se. Not necessarily all that labor is asking for at the immediate moment, but that old rugged Americanism which was bound to stamp out all trace of organization seems to be replaced by a reasonable and business-like and generous acceptance of labor rights. That seems to me to be a tremendous step toward labor unity. I hope it can be preserved".

---Julia O'Connor Parker,  
American Federation of Labor

-----



### HITTING THE HIGHSPTS

"Success of help to agriculture depends upon the real organization of agriculture. We now have the structure of organized agriculture. How real the organization is depends on how far as an organization we have thought through problems. Until the great bulk of farmers are participants in spirit and mind in the program we will not have achieved real organization.....The purpose of this conference is to get a clear understanding of the broad problems and arrive at an agreement on what should be done about them.

---A. W. Manchester, Regional Director

"Individual initiative and group organization are both needed---Democracy is the last outpost; we're here to defend it...We want the delegates to carry the reality, the psychology, and the spirit of this program back to the counties.

---Carl Wooster, N.Y. State Committeeman

"To my mind, young men anxious to start in farming for themselves have greater opportunities today than twenty years ago. Better credit facilities, the growth of cooperatives, and the fact that the Government is lending a helping hand through such agencies as the AAA gives farmers a real feeling of security.

---Julian Thayer, Conn. State Committeeman

"Compared with the totalitarian states, it has been charged that America is soft. I believe that in America our young men are strongly developed specimens, have flexible minds and mechanical ability to match the man power that the dictator nations have built up. There is every reason to believe that America will survive the present crisis.

---Orris Wells, BAE economist.

"In the present emergency it is important that we see more clearly and be more conscious of the overall interests that bind us together, and forget petty points of conflict.

---Eric Englund, Ass't Chief, BAE

"Here in the Northeast farmers are producing almost entirely for nearby domestic markets. With greatly increased purchasing power in these markets it may look, offhand, as though the adjustment problem in the Northeast is simple and merely calls for increased production all along the line. But if all our agriculture is to be much more dependent than formerly upon the domestic market alone, farmers in the Northeast need to know what adjustments are going to be made in other regions. Moreover, they have great interest in helping to use the Triple-A program to bring about the best possible adjustments in other regions--the adjustments that are best not only for agriculture but for the national well-being."

---Howard B. Boyd, Director of the  
Division of Special Programs



The Lighter Side

WHICH BIBLE?

Dr. Montgomery of the University of Texas, during his talks around the Northeast Region last summer, indicated that his fellow Texans frequently referred to the Bible for guidance and inspiration. We in the Northeast would like to know which Bible-----the St. James version or Dana X. What's the answer, Bob?

-----

Charley Chaffee, husky Bradford County (Pa.) committeeman, has been entertaining the boys so successfully with an ace in the hole, that he mailed his wife a big check that he had brought along as a reserve--He attached this notation: "Dear mom, enclosing check, don't need it. Ran into something soft; Mail that old deck of cards I left in the barn. If this keeps up, don't know when I'll be home. Keep feeding the cows".

-----

Triple-A educational work has broken into a new field--of all places, New York's swank hot spot, Leon and Eddie's. A crash of cymbals: a fanfare of trumpets and the M.C. announces farm night with this: "Ladies and gentlemen: we have with us tonight Triple-A farmers from 21 counties in the northeast, representing 600,000 farmers who produce one-third of our food". The 21 boys piloted by Howard Cummings, Hansell French et al took a bow, dined, danced, and hoped for the dancing bubbles to burst.

-----

A prominent Washington economist was seen at the Gayety Theatre Wednesday night. No doubt he obtains plenty of esthetic enlightenment if not economic enlightenment. Present also were some of the Connecticut County Agents obtaining further information on the value of "visual" education.

-----

Oscar, the headwaiter, tells us that 1200 cheeses are used weekly in the hotel. That makes quite a phew, doesn't it?

-----

One of the outstanding talks on the first day was by Dr. Hamm on the subject of beef.



THE UNIVERSITY OF CHICAGO

THE UNIVERSITY OF CHICAGO  
DIVISION OF THE PHYSICAL SCIENCES  
DEPARTMENT OF CHEMISTRY  
CHICAGO, ILLINOIS 60637

CHICAGO, ILLINOIS 60637  
DEPARTMENT OF CHEMISTRY  
CHICAGO, ILLINOIS 60637

CHICAGO, ILLINOIS 60637  
DEPARTMENT OF CHEMISTRY  
CHICAGO, ILLINOIS 60637

CHICAGO, ILLINOIS 60637  
DEPARTMENT OF CHEMISTRY  
CHICAGO, ILLINOIS 60637

CHICAGO, ILLINOIS 60637  
DEPARTMENT OF CHEMISTRY  
CHICAGO, ILLINOIS 60637